

OUR TRACK RECORD



UK LEASE ADVISORY
RETAIL & LEISURE



WHY KNIGHT FRANK?

Knight Frank's retail lease advisory surveyors sit embedded within the retail agency team which gives us in-depth knowledge of the market and access to an extensive database of completed transactions and current availability.

We believe it is essential to keep up to date with market transactions, sentiment and practice, and also with ever-changing case law and statute that affect landlord and tenant relationships.

Our services

Rent Review and Lease Renewals

Our retail lease advisory surveyors are highly experienced negotiators, skilled in the third party process, whether this is arbitration, independent expert or court proceedings. Our technical expertise coupled with local market knowledge is the key to a successful outcome.

Lease Restructures

Opportunities to restructure leases have never been greater. Changing market and economic conditions and accounting practices have resulted in retailers and investors undertaking a keener appraisal of leasehold liabilities and investors seeking to minimise void risk whilst maximising investment returns, all of which has resulted in substantial growth in lease restructuring activity. Our retail lease advisory team works closely with our specialist retail teams to maximise the value of such opportunities.



Ian Barbour
Head of Retail Agency

"Knight Frank has advised Robert Dyas on a wide variety of property issues including rent reviews, lease renewals, re-gearing of leases and disposals. They offer us consistently good quality advice and the highest level of professional service".

Alan Holliman

Head of Property & Development,
Robert Dyas



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LONDON

01

**Pizza Hut
Strand**

Sector Central London
Client LMT Southgate Holdings
Outline Retail / restaurant premises.

Activity Instructed by the landlord to undertake a rent review on these prominent restaurant premises in the heart of tourist London.

02

**Parmigiani Fleurier
Mount Street, Mayfair**

Sector Central London
Client Mount Street Properties
Outline Prime retail unit.

Activity Appointed by the landlord to undertake a rent review with the art gallery in occupation, followed by negotiations for the surrender of the lease and subsequent letting to an international jeweller.

03

**Holland & Holland
Bruton Street, Mayfair**

Sector Central London
Client Holland & Holland
Outline Flagship retail premises.

Activity Appointed by royal warrant holders, Holland & Holland, to undertake rent review and lease re-gear negotiations on their flagship premises in Mayfair.

04

**Prada
Sloane Street, Knightsbridge**

Sector Central London
Client Private Client
Outline Flagship retail premises.

Activity Appointed by the landlord to undertake a rent review on this flagship store let to Prada on three separate leases.

05

**Ede & Ravenscroft
Burlington Gardens, Mayfair**

Sector Central London
Client Peterhouse College, Cambridge
Outline Retail premises being part of The Albany.

Activity Instructed by the landlord to undertake a rent review on these listed premises located opposite Savile Row, let to Ede & Ravenscroft.

06

**Strada
St Paul's**

Sector Central London
Client Amsprop
Outline Restaurant.

Activity Instructed by the landlord to undertake a rent review on these former Bank premises now occupied by Strada.



JERMYN STREET, LONDON

Sector Central London

Client Harvie & Hudson

Outline Prime retail unit

Activity Instructed by Harvie & Hudson, the traditional Jermyn Street tailors, to undertake a rent review on their flagship store and offices above.



CHURCH STREET, KINGSTON

Sector High Street

Client Lancashire County Pension Fund

Outline Retail premises let to H Samuel

Activity Instructed by the landlord to undertake a rent review and subsequent lease re-gear.



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REGIONAL

01

**Cannon Retail Park
Thamesmead**

Sector Out of Town

Client Tilfen Land

Outline Canon Retail Park comprises five retail warehouses, and two drive-thru restaurants totalling 63,550 sq ft.

Activity Instructed by the landlord to advise on all rent reviews, lease renewals and re-gears.

02

**Winsor Bishop
Norwich**

Sector High Street

Client Overseas Fund

Outline Retail parade located in Norwich City Centre comprising nine retail units.

Activity Instructed by the landlord to advise on rent reviews and lease renewals.

03

**Sainsbury's
Dorchester**

Sector Food store

Client Sainsbury's

Outline Convenience supermarket.

Activity Instructed by Sainsbury's to undertake a referral to Independent Expert on the rent review of this edge of town convenience store.

04

**Robert Dyas
Nationwide**

Sector High Street

Client Robert Dyas

Outline Portfolio of 100 shops.

Activity Knight Frank are retained to deal with all aspects of property portfolio, including rent reviews, lease renewals, acquisitions and disposals.

05

**Monsoon
Redhill**

Sector High Street

Client Monsoon Accessorize Limited

Outline Retail premises located in Redhill, Surrey.

Activity Instructed by the tenant to negotiate terms for lease renewal.

06

**Wagamama
Brighton**

Sector Leisure

Client Fides

Outline Prominent restaurant unit located in Brighton's fashionable Jubilee Quarter.

Activity Instructed by the landlord to undertake a rent review.

OUR PEOPLE

Our established team, with experience across the UK, offers considered advice based on up-to-date market intelligence supplied by our specialist retail research and agency teams.

Combining comprehensive analysis with specialist market knowledge, we drive the rent review and lease renewal process to achieve the best possible results.



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YOUR GLOBAL PROPERTY PARTNER

The four ingredients which set Knight Frank apart are our independence, our global network, and our commercial and residential platforms.

Through our US alliance with Newmark Grubb Knight Frank we have grown to a group of over 12,000 property professionals, in more than 335 offices in 52 countries. Being a partnership allows us to put our clients first, we focus on giving them the best advice

and putting long term relationships before short term wins. Trust and integrity are everything.

Working with private individuals, developers, investors, banks, corporate occupiers and public sector bodies we provide a range of agency, investment and professional consultancy services which are supported by our dedicated market research teams.

The combination of our people, research and technology has helped us grow our enviable track record and that's why clients come back to us for their personal and professional property requirements.

OUR SERVICES

- ◆ Agency
- ◆ Building Consultancy
- ◆ Business Rates
- ◆ Capital Markets
- ◆ Development Consultancy
- ◆ Facilities Management
- ◆ Global Corporate Services
- ◆ Lease Advisory

- ◆ Planning
- ◆ Project Management
- ◆ Property Asset Management
- ◆ Restructuring & Recovery
- ◆ Sustainability & Energy Consultancy
- ◆ Tenant Representation
- ◆ Valuations
- ◆ Workplace Consultancy

OUR AREAS OF EXPERTISE

- ◆ Automotive Property
- ◆ Healthcare
- ◆ Hotels
- ◆ Logistics & Industrial
- ◆ Offices
- ◆ Public Sector
- ◆ Residential
- ◆ Retail & Leisure
- ◆ Rural & Agricultural
- ◆ Student Property



THE COMBINATION
OF OUR PEOPLE, RESEARCH AND TECHNOLOGY
HAS HELPED US GROW OUR ENVIABLE
TRACK RECORD

AFRICA

Botswana
Kenya
Malawi
Nigeria
South Africa
Tanzania
Uganda
Zambia
Zimbabwe

AMERICAS

Argentina
Brazil
Canada
The Caribbean
Chile
Colombia
Mexico
Peru
USA

ASIA PACIFIC

Cambodia
China
Hong Kong
India
Indonesia
Japan
Malaysia
Singapore
South Korea
Taiwan
Thailand
–
Australia
New Zealand

EUROPE

Austria
Belgium
Czech Republic
France
Germany
Ireland
Italy
Monaco
Netherlands
Poland
Portugal
Romania
Russia
Spain
Switzerland
United Kingdom

MIDDLE EAST

Abu Dhabi
Dubai

Your global property partner

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Knight Frank

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The Knight Frank network consists of Knight Frank LLP and its direct subsidiaries which provide services in the UK and an international network of separate and independent entities or practices providing services internationally.



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